

ACHIEVE EXCELLENCE!

PROFESSIONAL TRAINING FOR SALES MANAGEMENT

WHY TAKE THIS TRAINING COURSE?

You are not born a salesperson; you become one. Could you generate more revenue? Does your offer meet customer demands? Are you selling the right product/service or are you selling for the sake of selling? Have you been tapping all sales opportunities? How confident are you in your product/service, and your ability to sell?

Sales is not about how great you or your offer are. It is about how great your customers and their needs are.

COURSE OBJECTIVE:

To be a master in your own field, consistent education is a must. In this interactive full-day training course, you will become more aware of your pitfalls, and will learn how to maximize your sales.

- Avoid the me, myself and I syndrome
- Understand what selling is really about
- Learn and use the sales process: from prospecting to closing
- Develop new sales techniques
- Gain confidence in yourself
- Advance your career in sales

WHO IS THIS COURSE FOR?

- Entrepreneurs
- Young sales people
- Anybody who wants to excel at sales

- Mid-management-level sales enthusiasts
- Professionals with 1-3 years of experience in Sales
- The training will be conducted in English

ABOUT THE TRAINER:

A Business Coach | Trainer | Consultant

Our trainer has 20 years of experience in multicultural environments in ASEAN, encompassing management, business strategy, marketing, sales, and problem solving. He has always been passionate about training, mentoring, and advising people, leading to him becoming a full-time Business Coach & Trainer in October 2017. He has a Master's degree in Marketing & Sales, and was previously the Managing Director at Brains Communication (May 2014 to Oct 2017), and Indochina Research Ltd. (February 2006 to April 2014). He has since been working with clients in various sectors of activity (advertising, architecture, financial services, garment, hospitality, social development, etc.) accumulating more than 650 hours of training and coaching.

If interested in this course, for you and your staff please contact below

FOR MORE INFO:

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